

Making the **Case** for Aviation.



**PIVOT**<sup>™</sup>

**Better Connection. Better Protection.**

*The paperless cockpit is here.  
Get connected and protected.*

PIVOT is about security. Tablet security, protection, yes - but also security from an uncertain future in an ever-changing electronic landscape.

PIVOT secures your devices, but it also creates a constant you can count on in the future - no matter what.

PIVOT is the mounting system making the most sense for Crew and Company alike.



**PIVOT**<sup>™</sup>

100+ Airlines Globally  
125,000+ Daily Users

### *Solve a weighty problem*

A typical entry-level mounting solution is a protective case and cradle. The problem is that, together, this gear can add over four pounds to display a one-pound device.

PIVOT's aviation partner is PanaVise, the leader in industrial suction cup technology. Thousands are in use worldwide with virtually universal satisfaction. The PIVOT/PanaVise combination weighs less than half of what the competition weighs and boasts a failure rate of less than 1%!

*Limit the disruption and lower the cost of an STC upgrade*

By utilizing high-performing suction in its cup-based mounting system, PIVOT offers its commercial, military and general aviation clients a steppingstone to the selection of a permanent STC mount. With PIVOT, companies that begin with a portable EFB operation can phase seamlessly into intalled STC operations without missing a beat during the upgrade.



## *Better connection – between case and mount, pilot and data*

With PIVOT, the case and mount join together using the patented universal quick-connect system, which only PIVOT offers. This technology is built into every PIVOT case, offering the user an efficient and consistent way to install and remove device from mount – every generation of the system will feature the same functionality.

With virtually no training required, the intuitive system becomes the common ground with your entire user group, no matter the size. Infinite screen adjustability (as simple as adjusting your car’s mirror) and resultant functionality give pilots unmatched opportunity to comfortably access and correctly process critical EFB data. Quite simply, a better connection between case and mount, pilot and data.

### *The EFB solution designed with pilots in mind*

A unique and amazingly simple way for devices to interact with the aircraft. PIVOT’s patented tablet case and universal mounting system, designed specifically for use by pilots in the cockpit, combines a high-performance streamlined case and mount in models available for all popular EFB devices. Pairing a state-of-the-art PanaVise suction cup and the PIVOT Parts Kit, this system is simple, effective, durable, affordable and scalable.

## *Better protection – for pilot and airline EFB programs alike*

The fact that PIVOT mounts are FAA approved with the use of suction cups allows airlines to comfortably and affordably commence EFB operations while deciding on the permanent STC they will select. STC installation across a fleet can take years. Now, PIVOT allows for immediate implementation and smooth transitions to future devices. This starts the “regulatory clock” on removing paper charts from the cockpit. It starts the savings, too.

PIVOT is built to meet the typical demands of airline life. Because the trend is to provide pilots with devices they can also use outside the cockpit, an everyday protective case becomes essential for the user. PIVOT offers this exceptional tablet protection and excellent function for non-cockpit work or leisure activities. It’s also the EFB solution of choice for a number of major airlines, many regional and corporate operations and has recently been adopted for military use in the US Air Force and US Navy. FAA approved, it has an outstanding record of operational reliability, through both airline management and line pilot feedback.

PIVOT also gives the company much-needed protection from inevitable technological change. Now, airlines can select devices based on merit and fit to the operation, not just on cradle size. Future-proof, PIVOT offers corporate flexibility to stay on the cutting edge of EFB technology with no risk of obsolescence. No other EFB solution is so sustainable!

### *PIVOT is environmentally responsible without sacrificing performance*

Because PIVOT supports the aviation industry in eliminating the reams of paper pilots formerly carried in their flight bag, installing a PIVOT system also supports a cost-controlling, environmentally responsible choice. The reduced fuel use alone due to reduced weight on the aircraft can be substantial – potentially measured in millions of dollars. Add to that the ongoing reductions in paper, printing, shipping and distribution costs, and the savings continue to mount with PIVOT.



PIVOT always makes the case for your EFB needs. A full range of cases are available for a variety of devices.

## Can't-Miss Connectivity



**Click! Connection** – With PIVOT's audible engagement, be confident when hearing the "Click!" your connection is locked in place.



**360° Adjustability** – PIVOT's unique, patented mounting system provides one-handed adjustability with a full range of tilt and rotation angles.



**Future Proof** – Upgrade your EFB knowing your mount will never be obsolete. PIVOT's standardized mount supports current and future devices.



**FAA Approved** – Reviewed and approved by the FAA. Airlines can commence EFB operations with PIVOT mounts and suction cups while vetting STCs.



**Easy Setup** – Avoid lost time due to cockpit setup with the quick and easy PIVOT mounting system. Connect and adjust in only seconds.

## Strong. Light. Tested.



**Pilot Tested** – With millions of block hours logged and counting, PIVOT continues to set the standard in EFB cases and mounts.



**Lightweight** – Extremely lightweight, thanks to materials and design.



**Thermal Control** – Maintain safe operating temperatures with air circulation around the device and insulation from exterior heat sources.



**Tough Protection** – Hardened Polycarbonate shell for corner and drop protection from every angle to keep devices safe in any environment.



PanaVise Mount

## Seamless EFB Mount Transitions

**PORTABLE MOUNTS** – Launch your EFB program today. PIVOT has partnered with the leading suction cup manufacturer, PanaVise to provide mounting solutions for immediate EFB integration into the cockpit. Additionally, PIVOT offers a variety of Long Term Removable Mounts (LTRM), which are portable mounts with an installed feel.

**INSTALLED MOUNTS** – Transition to installed mounts when the time is right. PIVOT licenses the patented mounting design to all the STC manufacturers with a wide selection of solutions available.

PIVOT Axis™ Mount



B737-NG LTRM™

## Begin Your EFB Program Today

*PIVOT + PanaVise portable mount is the best route for new entrants to the EFB world. It is a safe, inexpensive and expeditious way to begin EFB operations – with a full selection of compatible STC mounts to transition into on a budget and schedule of your airline's choosing.*



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